

Which
production consultants
Dow Corning
packaging experts
do you
technical advisors
need today?
profitability maximizers

contract manufacturers

cost reducers

commercialization specialists

process streamliners

potential realizers

imagination stimulators

custom formulators

dream realizers

equipment suppliers

silicone suppliers

need fulfillers

technology innovators

efficiency experts

possibility expanders

product developers

inventory managers

productivity increasers

analytical testers

global expanders

future inventors

Electronics
Solutions

DOW CORNING

PRODUCTIVITY, COST CONTROL, PROFITABILITY, PRODUCT QUALITY

The Dow Corning Equipment Alliance

Beyond Materials

When you think of Dow Corning, you probably think of silicon-based technology for the manufacture and assembly of electronic components and devices. Think again. Think beyond.

Dow Corning can assist you in ways that go far beyond silicone. As a global manufacturer of materials for your industry, we have developed strong working alliances with equipment providers worldwide. Through these alliances, we can help you locate, finance, install and run appropriate equipment for applying silicon-based materials ... quickly, cost-effectively and reliably.

Critical Capabilities ... Global Resources

All of the suppliers in the global Dow Corning Equipment Alliance have demonstrated their expertise in applying and handling *Dow Corning*[®] brand silicone conformal coatings, encapsulants, potting materials, thermally conductive elastomers and device packaging materials.

When you work with one of these suppliers, you receive more than equipment. You receive the support of a committed partner ... a partner who will be there for you from planning through installation, startup and beyond.

Through Dow Corning Electronics Solutions, you have access to more resources than any single equipment supplier can provide ... resources that can give any size electronics manufacturer "big-company" capabilities.

Measurable Results

Having the right equipment and the support of a committed supplier partner can mean the difference between success and failure. It can help you:

- Avoid making costly equipment-purchasing mistakes
- Reduce equipment purchasing costs
- Improve your productivity
- Lower your production costs
- Improve your product's quality and end-use performance



Business Success

Dow Corning can provide you with as much or as little assistance as you require. Not only can we help you solve problems related to your day-to-day operation; we can also help your company meet key and long-term business objectives.

Beyond Equipment

Helping you obtain the right dispensing and application equipment is only one of many business needs Dow Corning Electronics Solutions can help you address. We can also supply:

- **Material, Process and Equipment Integration Capabilities** to help you address manufacturing challenges, increase your productivity, reduce your costs and operate more profitably.
- **Facilities Design and Engineering Capabilities** to help you meet the technical and financial challenges associated with increasing your manufacturing and R&D capacity, thereby reducing the time, cost and risk involved in expanding into new markets.
- **Product and Application Development Capabilities** to help you quickly take new ideas from concept to commercialization, allowing you to expand into new markets and generate additional revenue.
- **Total Supply Chain Management Capabilities** to help you optimize the quality and flow of goods and information across your entire value chain and achieve world class delivery and customer satisfaction.

For more information, visit the Dow Corning Electronics Solutions website at www.dowcorning.com/electronics.

Tell Us What You Need

Tell us about your objectives for improvement and change, your issues and concerns, the opportunities you want to pursue and the roadblocks that are standing in your way. We will listen, understand and work as a member of your team to create a solution that is exactly right for you.

Contact your Dow Corning representative. Talk to one of our Customer Service Specialists at +1 989 496 6000. Or e-mail us at electronics@dowcorning.com today.

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Solutions

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