

Dow Corning Corporation Fast Facts – Global



We are innovative leaders
unleashing the power of silicon
to benefit everyone, everywhere.

DOW CORNING

XIAMETER®
from DOW CORNING

HSC®
HEMLOCK
SEMICONDUCTOR
hscpoly.com
Powering Tomorrow with Proven Performance

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Leadership

Robert D. Hansen
President and Chief Executive Officer

Dow Corning (**dowcorning.com**) provides performance-enhancing solutions to serve the diverse needs of more than 25,000 customers worldwide. A global leader in silicones, silicon-based technology and innovation, Dow Corning offers more than 7,000 products and services via the company's *Dow Corning*® and XIAMETER® (**xiameter.com**) brands. Dow Corning is equally owned by The Dow Chemical Company and Corning, Incorporated. More than half of Dow Corning's annual sales are outside the United States. Dow Corning's global operations adhere to the American Chemistry Council's *Responsible Care*® initiative, a stringent set of standards designed to advance the safe and secure management of chemical products and processes.

Dow Corning also is the majority shareholder in Hemlock Semiconductor Group (**hscpoly.com**), which consists of several joint venture companies owned by Dow Corning Corporation, Shin-Etsu Handotai and Mitsubishi Materials Corporation. Hemlock Semiconductor is a leading provider of polycrystalline silicon and other silicon-based products used in the manufacturing of semiconductor devices and solar cells and modules. Hemlock Semiconductor began its operations in 1961.

Key Figures

(Approximate numbers as of December 31, 2011)

2011 sales.....	\$6.43 billion	Manufacturing and warehouse locations worldwide	45
2011 net income	\$806 million	Number of products and services offered.....	7,000
Employees worldwide	12,000	Number of customers.....	25,000
Employees in Asia.....	3,500	Active patents worldwide.....	5,126
Employees in Americas	6,600	Percentage of sales invested in R&D.....	4-5%
Employees in Europe.....	1,870		

	2006	2007	2008	2009	2010	2011
Net Sales (in millions of USD)	\$4,391.6	\$4,943.1	\$5,450.0	\$5,092.5	\$5,997.3	\$6,430.0
Net Income (in millions of USD)	\$668.0	\$690.1	\$738.7	\$598.1	\$866.0	\$806.0

Customer Industries

- Automotive
- Aviation and Aerospace
- Beauty and Personal Care
- Chemical Manufacturing
- Construction
- Electronics
- Food and Beverage
- Healthcare
- Household and Cleaning
- Imaging
- Industrial Lubrication

- Lighting
- Moldmaking
- Oil and Gas
- Paints and Inks
- Plastics
- Power and Utility
- Pressure Sensitive
- Pulp and Paper
- Rubber Fabrication
- Semiconductor
- Solar
- Textile and Leather

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